

2022/2023

Annual Report For the fiscal year April 1, 2022 to March 31, 2023



Board of Directors

- Joanne Campbell, Chair
- Stacy Senkbeil, Vice-Chair Whitney Sharkey, Secretary/ Treasurer
- Ashley Joyce
- Scott Kirk (Ex-Officio)
- Candace Murray

- Claudia Nohr
- Lily O'Driscoll
- Patrick Pulak
- Perry Roque
- Tasha Thomson Bryce Unger

 - Dan Wharf

Mission: To raise funds to support healthcare needs in the regional community

> **150 McTavish Avenue East** Brandon, MB R7A 2B3 Phone: 204-578-4227 email: info@brhcfoundation.ca web: www.brhcfoundation.ca

Board of Directors - 2022/2023



The 2022-2023 BRHC Foundation Board of Directors wishes to thank all of our donors for your ongoing support. As representatives of this community, the Board of Directors strives to do the very best for you with the funds we receive.

Through your generous support we have been able to fund the purchase of equipment for various areas throughout the Brandon Regional Health Centre. What a wonderful feeling it is

to know that wherever our donors may be within the Brandon Regional Health Centre, they will be touched by an item that has been purchased as the result of donations.

Thank you for allowing us the privilege of managing your donations and helping us to achieve our goal of supporting the healthcare needs in the regional community.

(L-R) Back Row: Scott Kirk (Ex-Officio, Patrick Pulak, Perry Roque, Front Row: Candace Murray, Joanne Campbell (Chair), Whitney Sharkey (Secretary/Treasurer) and Tasha Thomson

Missing from picture: Stacy Senkbeil (Vice-Chair), Dan Wharf, Claudia Nohr, Ashley Joyce, Bryce Unger, Lily O'Driscoll,



Chairperson's Message



As Chairperson of the Brandon Regional Health Centre Foundation Board of Directors, it is my pleasure to present the Annual Report for the 2022/23 fiscal year. With a new Executive Director and Assistant and post Covid protocols slowly being lifted, it was a year of transition and renewed growth. After three difficult years, there was definitely a feeling of "getting back to normal". Board meetings slowly moved away from being held virtually and returned to in person gatherings which was a welcome change. Our major fundraisers, the Gala Dinner and our annual Pancake Breakfast returned with resounding success as well as our Tree of Lights Campaign and staff 50/50 draw. For the fiscal year ending March 31st, 2023, the Foundation received donations and bequests of just under 1.4 million. This money goes

directly to purchasing equipment for the Brandon Regional Health Centre and surrounding areas. Once again, the people of Westman demonstrated their continued support of the Foundation.

I would like to thank the members of our Board of Directors not only for their work on the Foundation's various committees, but also for being an incredibly conscientious group of people who are genuinely interested in upholding the integrity of the Foundation. It is a pleasure to work with them. I would also like to thank our Executive Director Jo-Anne Lewis and her Assistant Rose Hanna for keeping our office running smoothly and for being the pleasant faces that greet our donors both in person and on the phone. Lastly, I would sincerely like to thank our donors. It is because of your continued generosity that the Foundation is able to make a difference and better meet the health care needs of our community.

Treasurer's Report



The 2022-2023 fiscal year was my first year as treasurer of the Foundation Board. It has been a great year and I am excited to continue as the Treasurer for the 2024 fiscal year. The generosity of the Westman community is truly humbling as we saw another year of donations, volunteering and support. This year we saw significant changes to policies and work environments as we lifted many COVID-19 policies and transitioned closer to our "post COVID-19 world". As my first year with the board, I relied heavily on the administrative team, Jo-Anne and Rose, as well as the Foundation Chair, Joanne Campbell. My sincere thanks to them.

For the fiscal year ending March 31, 2023, the Foundation incurred a deficiency of revenue over expenses of \$354,571 resulting in a decrease of unrestricted net assets to a year-end balance of \$5,752,451. The previous fiscal year saw a deficiency of revenue over expenses of \$328,842.

Total revenue for the year was \$882,847 compared to \$526,519 in the prior year. For the first time in many years, investment portfolio income and losses have been comparable to the prior year. The value of the portfolio in the 2022-2023 fiscal year saw losses of \$298,606 compared to \$272,362 in the prior year while the investment earned income was \$321,563 compared to \$344,691 in the 2021-2022 fiscal year. The increase in the current year total revenues is most notable in the amortization of deferred revenue. Fundraising and donation income for the fiscal year was \$808,064. These amounts raised and generously donated were once again allocated to support the health care needs across the Western region.

As we review our expenses, there is a notable increase in grants paid in the year. The other expenses are comparable to prior years. Grants paid in the year will fluctuate with the amortization of restricted contributions available for payment. We saw increase in fundraising and donations, therefore saw an increase in the Foundation's ability to pay grants.

Along with my first year as treasurer, it was also my first year chairing the Finance and Grants committees. The committees meet independently to review the mandated financial reports and present the results to the Board. The Grants Committee met to review all grant applications and approve the total grants to support the community and healthcare needs in the Western Region. The finance committee met with the external auditors to review the 2022-2023 fiscal year results as well as the 2023-2024 projected budget.

On June 21, 2023, the Foundation's auditors, MNP LLP released audited financial statements with an unmodified auditor's opinion that the financial statements present fairly, in all material respects, the financial position of the Brandon Regional Health Centre Foundation as at March 31, 2023.

Whitney Sharkey Secretary/Treasurer, BRHC Foundation Board of Directors

Our History

The Brandon Regional Health Centre Foundation was founded in 1980 by a group of forward thinking Board members. John E Harrison, along with Edward Shultz, Kenneth Bicknell, and Myron Magee, set out to establish a non-profit, registered charity whose purpose was to augment funding for quality healthcare that would benefit everyone served by the hospital.

The Steering Committee, complemented by Stella Mills and Herman Nikkel, filed a petition for the enactment of Bill 11 of the Manitoba Legislature for the incorporation of the Foundation. Bill 11 received Royal Assent on July 9, 1980, and the Foundation was created to receive donations, hold money in perpetuity, and distribute investment income in the form of grants. Our current mission, "To raise funds to support healthcare needs in the regional community" is the enduring legacy of this foresight.

Over the years, several campaigns have been developed and achieved by the BRHC Foundation thanks to the amazing generosity of our business and community members. We hold a regular Spring and Fall Newsletter Campaign with the goal to raise dollars for the purchase of needed equipment at the Brandon Regional Health Centre. The Gala Dinner & Dance was back this year at the Victoria Inn after a 2 year absence. And in December, to kick off our Tree of Lights Campaign, we held our annual Pancake Breakfast in the Murray Chevrolet Cadillac Buick GMC's Showroom. The Foundation also held our WestJet Gift of Flight Raffle; the Foundation is extremely grateful to Westjet for their ongoing support!

The BRHC Foundation is very fortunate and thankful to be the recipient of many third party fundraising events in our community as well as having so many generous donors. We would like to thank all those who gave their support!

As stewards of the generosity of our donors, we are so grateful for the support and trust we have received since inception.

Mission:	Brandon Regional Health Centre Foundation
To raise funds to support healthcare needs	150 McTavish Avenue East, Brandon MB R7A 2B3
in the regional community	Phone: 204-578-4227 • email: info@brhcfoundation.ca

Report of the Independent Auditor on the Summary Financial Statements

To the Members of The Brandon Regional Health Centre Foundation Incorporated:

Opinion

The summary financial statements, which comprise the summary statement of financial position as at March 31, 2023 and the summary statements of operations for the year then ended, are derived from the audited financial statements of The Brandon Regional Health Centre Foundation Incorporated (the "Foundation") for the year ended March 31, 2023.

In our opinion, the accompanying summary financial statements are a fair summary of the audited financial statements, in accordance with Canadian accounting standards for not-for-profit organizations.

Summary Financial Statements

The summary financial statements do not contain all the disclosures required by Canadian accounting standards for not-for-profit organizations. Reading the summary financial statements and the auditor's report thereon, therefore, is not a substitute for reading the audited financial statements and the auditor's report thereon.

The Audited Financial Statements and Our Report Thereon

We expressed an unmodified audit opinion on the audited financial statements in our report dated June 21, 2023.

Management's Responsibility for the Summary Financial Statements

Management is responsible for the preparation of the summary financial statements Canadian accounting standards for not-for-profit organizations.

Auditor's Responsibility

Our responsibility is to express an opinion on whether the summary financial statements are a fair summary of the audited financial statements based on our procedures, which were conducted in accordance with Canadian Auditing Standards (CAS) 810, Engagements to Report on Summary Financial Statements.

MNPLLP

MNP LLP

Brandon, Manitoba June 21, 2023

Summarized Statement of Financial Position As at March 31

	2022	2023
Cash	1,441,463	1,554,528
Investments	9,428,815	9,398,386
Other assets	38,472	34,928
Total Assets	10,908,750	10,987,842
Due to Prairie Mountain Health	8,291	10,091
Accounts payable	39,433	385,478
Grants payable	618,010	551,426
Deferred contributions	4,129,604	4,288,394
Deferred revenue	6,390	
Total Liabilities	4,801,728	5,235,389
Net Assets - Unrestricted	6,107,022	5,752,453
	10,908,750	10,987,842

Summarized Statement of Operations and Changes in Net Assets For the year ended March 31

For the year ended March 31		
	2022	2023
Revenue		
Bequests	45,700	25,582
Investment income Unrealized gain (loss) on	344,691	321,563
investments	(298,606)	(272,362)
Special events Amortization of deferred	-	-
revenue	434,734	808,064
	526,519	882,847
Expenses		
Grants	695,554	808,064
Salaries	71,701	95,105
Administration	88,106	334,249
	855,361	1,237,418
Excess (deficiency) of revenue over expenses for	(000 0 40)	
the year	(328,842)	(354,571)
Unrestricted Net Assets,		
beginning of year	6,435,864	6,107,022
Unrestricted Net assets, end of year	6,107,022	5,752,451
or your	0,107,022	0,702,401



Committees of the Board

The Foundation is so very grateful to the Board and community members who serve on our Committees and meet on a regular basis throughout the year.

Finance

The Finance Committee assists the Board in fulfilling their responsibilities of financial governance: Whitney Sharkey (Chair) Bryce Unger Dan Wharf

Governance

The Governance Committee reviews and develops policy and Bylaw to ensure relevancy and appropriateness: Ashley Joyce (Chair) Bryce Unger Lily O'Driscoll

Grants

The Grants Committee is tasked with grant disbursement within the annual application process: Whitney Sharkey (Chair) Joanne Campbell Claudia Nohr Patrick Pulak Dan Wharf Bryce Unger Tasha Thomson Lily O'Driscoll

Gala

This community-based Committee is responsible for planning our annual signature event:Lawrie Hammersley (Chair) Sara Grona (Sponsorship Chair)Joanne CampbellTasha ThomsonSarah DeaconMeredyth LeechDr. Savitra RamayaKari HammersleyKim WallisKathy Ward

Information Technology

The Information Technology committee is responsible for assisting in upgrades and changes to our IT equipment (meetings only held as technology needs arise) Perry Roque Dan Wharf Trevor Bartlett (PMH rep)

Fundraising

The Fundraising Committee plans, develops, implements, and evaluates fundraising events and initiatives:Stacy Senkbeil (Chair)Candace MurrayClaudia NohrPatrick PulakTasha ThomsonStacie PopienTammy TurnerJanet TwerdoclibKathy WardJessica BrunskillDawn De Muelenaere

The Foundation's outcomes are the result of the hard work by these dedicated individuals. Without your hard work and support we would not be able to do what we do!

Our Newsletter Campaigns

Each year the Foundation hosts two newsletter campaigns - the Spring Campaign and our Fall Newsletter Campaign which kicks off the Tree of Lights fundraiser. Supporters receive our newsletters where we share what has been happening at the Foundation and have the opportunity to choose to continue their support through our newsletter donation process.

Donors direct their campaign donations toward carefully selected pieces of equipment chosen from the BRHC's equipment needs list for that year. We are thrilled to share that we were able to purchase all of the items requested with this year's campaigns!!

The 2022 Spring Campaign raised \$16,774 for the Brandon Regional Health Centre to purchase an Arjo Lift for the facility and OR Tables for the Operating Room.

The Fall Newsletter Campaign in conjunction with the Tree of Lights fundraiser and Pancake Breakfast raised \$23,604 for the Brandon Regional Health Centre. The facility purchased Family Room Furniture for the Maternity Unit and 3 NIBP's (Blood Pressure Monitors) for 400 Medicine with your generous donations.

A huge Foundation thank you to everyone who supported our 2022— 2023 campaigns!

Third Party Events and Donations

It is an honour to be the "charity of choice" when individuals, groups, organizations, businesses, schools, etc., choose the Foundation as the recipient of proceeds from their fundraising efforts. The groups shown below provide a glimpse into some of the outstanding support we received from our community of donors and supporters during the year.

Thank you to everyone who supported the Foundation by planning a third party event and to all who supported these initiatives.



The Pinkest Owl held their annual ladies golf tournament at the Glen Lea Golf Course June 11, 2022 where they raised \$13,000 for Cancer Care. The Pinkest Owl keeps their fundraising efforts within Westman and is primarily focused on breast cancer awareness. Thank you to "The Pinkest Owl" for supporting Cancer Care in Brandon.

Committee members pictured: Jill Teney, Ashlea Earl and Jenna Swain (missing in picture Kait Dmytriw).

Brandon University Bobcat Chelsea Misskey presented a cheque for \$5,000 to the BRHC Foundation (previous Board Chair Jamie Thomas) for the Western Manitoba Cancer Centre. The alumni/charity event raised money for various charities and causes at the 2022 IG Wealth Management Bobcat **BIRT Cup** that was held on July 8, 2022 at the Wheat City Golf course.





The Co-op Equity Days BBQ hosted with the Memory Lanes Car Club made a donation to the BRHC Foundation Pediatric Unit! The donation was raised at the Equity Days BBQ, raising a total of \$481.15 for the Pediatric Unit! Thank you to Heritage Co-op, Memory Lanes Car Club & those who supported the Equity Days BBQ.

Pictured: Grant Gillis (Memory Lanes Car Club), Jessica Brunskill (Manager Pediatrics) and Dan Lange & Brenden Chudley of Heritage Co-op





Pictured above: Doreen Stapleton & Ernie Cameron present a cheque to Jessica Brunskill (Manager NICU).

The generous donation of \$1000 towards the Neonatal Intensive Care Unit was given by The Order of the Eastern Star and was raised through raffles, bake sales, CD sales, as well as many other events during the year.

The annual **Birdies for Brain Tumours Golf** Tournament, held June 18, 2022 at Glen Lea Golf Course donated \$3,375, a portion of their proceeds, to the Western Manitoba Cancer Centre. Thank you to committee members Julie Dyck, Stacey Kauk, Jason Earl and Marty Kauk.



Pictured: Julie Dyck and Stacey

A donation of \$4,177.54 was made to the Child & Adolescent Treatment Centre (CATC) on behalf of Barbara Puttick & David Wiebe's Edward Jones office in honour of Barb's son, Donovan Puttick. This donation includes money raised from miscellaneous fundraisers held by the staff at Edward Jones, as well as from one of their vendors, SEI Investments. Thank you to all those who supported the various fundraisers held in honour of Donovan Puttick.

Pictured is Barb Puttick presenting a cheque to Jill Brown (Manager CATC) along with Alicia & Jenna.

Our Events

Pancake Breakfast 2022

Murray Chevrolet Cadillac Buick GMC graciously offered us the use of their showroom and parking lot for our annual Pancake Breakfast. The Crocus Plains Culinary Arts



students once again stepped up to do the cooking and once again did a fantastic job! This year patrons had a choice to dine-in, pick-up or have their breakfasts delivered. Volunteers, Board Members and staff all lent a helping hand setting up, doing clean-up, delivering breakfasts and of course visiting with the patrons.



Thank you to all those who supported the 2022 Pancake Breakfast!



2022 Tree of Lights Fundraiser

The Tree of Lights fundraiser is a wonderful and heartfelt way to remember and memorialize a loved one, or to honour someone special. Personalized tree tags are placed on the "Tribute Trees" located in the atrium of the hospital and the "Trees of Lights" in the traffic loop are illuminated as donations are received.

A huge thank you to everyone who supported the 2022 Tree of Lights Campaign!



WestJet Supports the Pediatric/NICU!

Once again we send a heartfelt Thank You to WestJet for supporting our Pediatric & Neonatal Intensive Care Unit. Through their donation of a "Gift of Flight for two anywhere WestJet Flies" we were able to hold a very successful raffle. Over \$8,000 was raised for the purchase of equipment for the Pediatrics and NICU.

Congratulations to our lucky winner Norma Woodman-we hope you enjoyed your trip!



Thank you to all those who supported the BRHC Foundation Events & Campaigns!

Thank you to our Generous Sponsors!

The BRHC Foundation receives generous donations and sponsorship from the Brandon Business Community each year. We would like to send out a special thank you to our event sponsors:

2022 Pancake Breakfast Sponsors

- o Benny's Restaurant & Catering
- ♦ BRHC—Nutrition Services
- o Crocus Plains Culinary Arts Students
- ◊ East 40 Packers
- ◊ Giant Tiger
- Heritage Coop
- ◊ Kuipers Family Bakery
- Murray Chevrolet Cadillac Buick GMC
- o Pinnacle Event Rentals
- ◊ Safeway

- Shopper's Drug Mart—Victoria Ave East
- Smitty's Family Rrestaurant—#1 Hwy
- ♦ Sobey's Extra—South End
- ♦ Sobey's West
- ♦ The Green Spot
- ♦ Tim Horton's
- ◊ Two Farm Kids
- Victoria Inn Hotel & Conference Centre
- Victoria Landing—All Seniors Care
- Wendy's Restaurant

Brandon Regional Health Centre



Proceeds raised at the Gala Dinner & Dance are used to purchase equipment at the Brandon Regional Health Centre. Support from our business community and those who attend our Gala event help to enhance the quality of healthcare for all who are served by the Brandon Regional Health Centre.





2022 Gala Dinner & Dance Sponsors

Gala Sponsorship:

- ♦ Chemtrade Logistics
- ♦ Xplornet Enterprise Solutions
- ♦ Forman Auto Centre
- ♦ Brandon Medical Arts Clinic/Clement Xray
- ♦ TD Wealth
- ◊ Joy Bowman Funeral Pre-planning Specialist
- ♦ Muse Bridal Studio
- ◊ Victoria Inn Hotel & Convention Centre
- ♦ Behlen Steel Buildings
- ♦ Pinnacle Event Rentals
- ♦ Koch Fertilizer Canada ULC
- ♦ South End Timber Mart
- ♦ Courtney's Cake Creations
- ♦ Carolyn's Floral Designs
- ♦ MNP
- ♦ Sunrise Credit Union
- ◊ TransCanada Brewing
- ◊ West-Fit Physio & SI Clinic
- ♦ AMC Surgical
- ◊ Inland Kenworth
- ♦ Keywest Photo Images by Design Inc.
- ♦ Vionell Holdings
- ♦ Bokhaut CPA Inc.
- ◊ Brandon Clinic Pharmasave
- ♦ Brockie Donovan
- ◊ Guild Insurance Brokers
- ♦ Leech Printing
- ◊ McCain Foods
- ◊ Murray Chevrolet Cadillac Buick GMC
- ◊ Vanish Skin Clinic
- ♦ Westman Communications Group
- ♦ Elite Safety
- ♦ Four Seasons Sales
- ♦ Kenny & Rebecca Choy
- ◊ Zach Munn—Royal LePage

Prize Sponsors:

- ♦ A & L Cycle
- ♦ Aida's Catering
- Assiniboine Community College—The Great Grey 2023
- ♦ Benny's Restaurant & Catering
- Observe Bowerbird Stays
- ♦ Centum Mortgage
- ♦ Chez Angela Bakery & Café
- ♦ Daydreams Spa
- ♦ FYidoctors
- ♦ Glen Lea Golf Course
- ◊ Healthy Living Centre & Brandon Bobcats
- ♦ Hills Spa & Skin Clinics
- ♦ Mosiac Management
- ♦ Pantages on Park Salon & Spa
- ♦ Reesor's Jewellery
- ♦ Resurrection Auto Detailing
- ♦ Rocked Community Fitness
- ♦ Source for Sports
- ♦ The Bloom Box
- ♦ Shoppers Mall Brandon
- ♦ Suzanne du Plooy
- ◊ Victoria Inn Hotel & Conference Centre
- ◊ Wheat City Golf & Eagles Nest Restaurant
- ♦ WestJet
- ♦ Winnipeg Blue Bombers
- Winnipeg Jets—True North Sports & Entertainment





Your Donations Truly Make a Difference in the healthcare of all served by the Brandon Regional Health Centre!

The Brandon Regional Health Centre Foundation Board of Directors and staff would like to extend a sincere thank you to the individuals, organizations, and businesses in Brandon and throughout Western Manitoba who supported the Foundation in 2022. We are honoured that you chose to support healthcare in our community through the BRHC Foundation!!

Please take a moment to acknowledge the generosity of our donors and our grant process. With your help we were able to provide \$1,000,754.43 in equipment and program support

OR	Cribette - Peds	NIBP x 3 - 400 Medicine	Self-Propelled Zoom Stretcher - CGP
Ambulatory Blood Pressure Monitors,	Door Security - Card Access Controls -	NIBP x 4 - 500	Shaina Strong Awareness Gala
cuffs, software & service contract - Diagnostic Services	Murray House	NIBP x 4 - A2	Stryker Opti-Mat 2400 Matress x 5 - Hemodialysis
Arjo Lift - Facility	Family Room Furniture - SRMC	NIBP x 4 - Cancer Care	Stulberg Hip Bolsters - OR
Bariatric Bed x 3 - Facility	Guldmann Ceiling Lifts x 3 - 400	Omni Hysteroscopy Set - OR	Suction Regulators - SRMC
Bariatric Stirrups with cart - OR	Gym Equipment - CATC	OR Tables - OR	
Birthing Beds x 3 - SRMC	Health Checks Expo	Overbed Tables x 20 - Facility	Surgical Table Brriatric Extensions -
ICU Beds x 8 - ICU Blixer 7 - Nutrition Services	ICU Beds x 8 - ICU	Overbed Tables x 5 & Temporal	Telemetry Boxes with leads/adaptors
	IV Poles x 20 - Facility	Thermometer - Facility	x 8 - ICU
IV Pumps v 10 - Eacility	PMH Communications Promotional	TV - CATC	
Brandon Seniors for Seniors - ERIK	Laparoscopic Strongarm Retractor - OR	Pressure Mattresses x 4 - Facility	TV - Palliative
Cast Cutter & Vacuum - Fracture Clinic Merlin Remote Monitoring System -	Project Resilience Wellness Fair	Vorotek Headlamp O Xcope Kit - OR	
	Replacement TV's - TV Program		
Cataract Tray with Instrumentation x	Neopuff T piece stand alone Resuscitator	Rinse system for flushing Optha	~
Cautery Pads x 2 -OR	x 6 - NICU	moloy Equipment - OR/MDR	
C-Mac Blades - ER			
C-Mac Blades - ICU		5	

Our Heartfelt Thanks!

150 McTavish Avenue East

Visit us at

on MB R7A 2B Brand Phone: 204-578-4227

Managing your gifts to improve patient care and support healthcare needs www.brhcfoundation.ca

Meet the BRHC Foundation Staff



Jo-Anne Lewis, **Executive Director**

> Rose Hanna. Foundation Assistant



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Meet the BRHC Foundation Board of Directors



Joanne Campbell, Chair



Stacy Senkbeil, Vice-Chair



Whitney Sharkey, Secretary/Treasurer



Ashley Joyce



Perry Roque



Candace Murray



Claudia Nohr



Lily O'Driscoll



Tasha Thomson



Patrick Pulak



Bryce Unger



Dan Wharf



Scott Kirk (Ex-Officio)

~ You Can Donate ~

- * In memory of a loved one
- * In honour of someone special
- * To give thanks for care received
- * In celebration of a special event
- * Through Planned Giving
- * Through corporate philanthropy
- By hosting a fundraiser

Whether you direct your gift to the area of highest need, to a specific area, or for long-term investment, you can be sure that your donation is making a difference in the community

How to Donate

- In person at the Brandon Regional Health Centre Foundation office on the main floor of the Brandon Regional Health Centre
- By mail to: BRHC Foundation 150 McTavish Avenue East, Brandon MB R7A 2B3
- ◊ By phone: (204) 578-4227
- On-line at www.brhcfoundation.ca

Donor Recognition

Donations in excess of \$1,000 will be included on the BRHC Foundation Donor Wall. Recognition is cumulative; the following categories are used:

Friend:	\$1,000 - \$4,999
Supporter:	\$5,000 - \$9,999
Sponsor:	\$10,000 - \$24,999
Patron:	\$25,000 - \$49,999
Benefactor:	\$50,000 - \$99,999
Governor:	\$100,000 - \$999,999

