



Annual Report

2017/2018

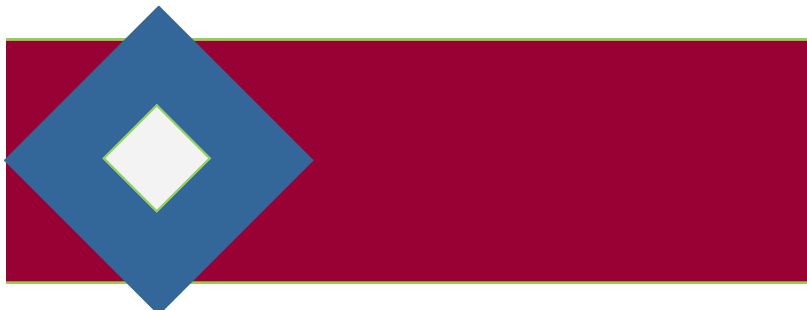
For the fiscal year April 1, 2017 to March 31, 2018

Mission:

***To raise funds to support healthcare needs
in the regional community***

Board of Directors

- Linda Noto, Chair
- Jamie Thomas, Secretary/Treasurer
- Peggy Turnbull, Vice-Chair
- Joanne Campbell
- Andrea Epp
- Glen Kirkland
- Stacie Popien
- Liz Roberts
- Val Rochelle
- Brian Schoonbaert (Ex-Officio)
- Jenn Shields
- Kathy Ward



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Board of Directors - 2017/2018



*(L-R) Front: Linda Noto (Chair), Val Rochelle, Joanne Campbell
Back: Brian Schoonbaert, Jamie Thomas (Secretary/Treasurer), Peggy Turnbull (Vice-Chair),
Andrea Epp, Stacie Popien, Kathy Ward
Missing: Glen Kirkland, Liz Roberts, Jenn Shields*

The 2017/2018 Board of Directors extends a huge thank you to this community for the outstanding support we received throughout this fiscal year. Our mission, “To raise funds to support healthcare needs in the regional community” can only be achieved through the generosity of our donors and supporters.

The support and trust we receive from our donors is our greatest asset. Thank you for allowing us the privilege of managing your gifts to improve patient care at the Brandon Regional Health Centre.

Chairman's Message



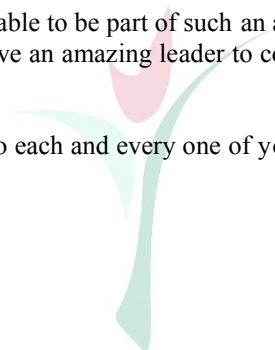
I am so very thrilled to be able to present to you our Annual Report for the 2017/2018 fiscal year. The Foundation was very busy doing what they love to do - promoting the Foundation and ensuring your donations are well managed and going toward the purchase of much needed equipment! This year's donations exceeded \$1million and our purchases of equipment came to \$993,032. In my eyes that is not only great use of your donations but also a very timely use of your funds!

This year we were able to witness the redevelopment that is occurring at the BRHC as the project to renovate and rejuvenate the inpatient care areas continues with Phase 2 - the completion of the 5th floor medical ward. Our commitment to this redevelopment through our “Room for Renewal” Campaign and the outstanding support we received from our donors will leave a lasting legacy for years to come!

This message is my last function in my term as the Foundation Chair. I have been truly blessed to be able to be part of such an amazing Foundation. Your Chair for the next two years will be Peggy Turnbull and you will definitely have an amazing leader to continue on with our great success.

In closing, I would like to say that I am in awe of what this community continues to do. Thank you to each and every one of you for the support we receive and the difference you are making.

Linda Noto
Chair, Foundation Board of Directors



Treasurer's Report



The 2017-18 fiscal year marked my third year as Treasurer of the Foundation Board and my final year in the position as I will move to a new role on the Board for the 2018-19 year. It has been my honour to serve as Treasurer for the past three years. The position was far less challenging thanks to the assistance of Cindy and Gail in the Foundation office, my fellow Executive Committee members Linda Noto and Peggy Turnbull, as well as the members of the Finance Committee and all of the Board members. My sincere thanks to each and every one of them.

For the fiscal year ending March 31, 2018, the Foundation incurred excess expenses over revenues of \$177,812 resulting in an decrease of unrestricted net assets to a year-end balance of \$6,040,286. The previous fiscal year saw an excess revenue over expenses of \$99,418.

Total revenue for the fiscal year was \$1,088,852 compared to \$1,314,348 the previous year. As in most years, the material change can be linked to changes in the value of the investment portfolio which in the current year decreased \$172,500 after increasing \$114,775 in the previous year. While this swing over the course of just a year is alarming (\$287,275), it is important to point out that the decrease is almost entirely unrealized losses from bonds that are being held in the portfolio. The bonds will not be sold prior to maturity so while it is necessary to note the decrease for financial statement purposes, the loss should never come to fruition. The amortization of deferred contributions account for the 2017-18 fiscal year shows once again that the Foundation is diligently allocating the funds raised and amounts generously donated to support the healthcare needs in the regional community. When combined with grants paid from the unrestricted contributions (\$16,518) the Foundation allocated almost a million dollars to local healthcare in the 2017-18 year (\$993,032).

When we analyze our expenses, we note no material changes in any of the accounts from a year ago. An increase in salaries, wages and benefits is a result of cost of living adjustments on the year while other expenses such as professional development and signage decreased from the previous year. All other expenses were in line with budgeted expectations.

As Treasurer, I chair both the Finance and Grants Committees. These Committees meet independently from the Board and report back on important financial matters. In the past fiscal year, the Finance Committee met with the portfolio manager and the external auditors and also met to finalize the budget and calculate the amount available to distribute in grants for the year. For the year ending March 31, 2019, the Committee is projecting investment income of \$210,000.

On June 28, 2018, the Foundation's auditors MNP released audited statements with an auditor's opinion statement that the financial statements presented fairly, in all material respects, the financial position of the Brandon Regional Health Centre Foundation as at March 31, 2018.

Jamie Thomas
Secretary/Treasurer, Foundation Board of Directors

Our History

The Brandon Regional Health Centre Foundation was founded in 1980 by a group of forward thinking Board members. John E Harrison, along with Edward Shultz, Kenneth Bicknell, and Myron Magee, set out to establish a non-profit, registered charity, whose purpose was to augment funding for quality healthcare that would benefit everyone served by the hospital.

The Steering Committee, complemented by Zella Mills and Herman Nikkel, filed a petition for the enactment of Bill of the Manitoba Legislature for the incorporation of the Foundation. Bill 11 received Royal Assent on July 9, 1980, and the Foundation was created to receive donations, hold money in perpetuity, and distribute investment income in the form of grants. Our current mission, "To raise funds to support healthcare needs in the regional community", is the enduring legacy of this foresight. The overall success of the Foundation has been incredible, and more than \$23 million has been raised since inception.

Over the years, several campaigns have been developed and achieved by the Foundation, thanks to the amazing generosity of the people in this community. Currently, several signature events are held on an annual basis including the Gala Dinner and Dance, Spring and Tree of Lights newsletter Campaigns, and our popular Pancake Breakfast. WestJet Gifts of Flight raffles have become regular fundraising activities thanks to the incredible support we receive from WestJet.

This is just the beginning for the Foundation. The Board of Directors is committed to ensuring our continued success to support the healthcare needs in this community.

Auditors' Report on Summarized Financial Statements

To the Board of Directors of
Brandon Regional Health Centre Foundation
Incorporated.

The accompanying financial statements of The Brandon Regional Health Centre Foundation Incorporated, which comprise the summary statement of financial position as at March 31, 2018 and the summary statement of operations for the year then ended are derived from the audited financial statements of The Brandon Regional Health Centre Foundation Incorporated for the year ended March 31, 2018. We expressed an unmodified audit opinion on those financial statements.

The summary statements do not contain all the disclosures required by Canadian accounting standards for not-for-profit organizations. Reading the summary financial statements, therefore, is not a substitute for reading the audited financial statements of Brandon Regional Health Centre Foundation Incorporated.

Management is responsible for the preparation and fair presentation of these summary financial statements in accordance with Canadian accounting standards for not-for-profit organizations.

Our responsibility is to express an opinion on these summary financial statements based on our procedures, which were conducted in accordance with Canadian Auditing Standard (CAS) 810, "Engagements to Report on Summary Financial Statements".

In our opinion, these financial statements, derived from the audited financial statements of The Brandon Regional Health Centre Foundation Incorporated, for the year ended March 31, 2018 are a fair summary of those financial statements.

Yours truly,

MNP LLP

MNP LLP

Brandon, Manitoba
June 28, 2018

Summarized Statement of Financial Position As at March 31

| | 2017 | 2018 |
|----------------------------------|------------------|------------------|
| Cash | 584,115 | 622,633 |
| Investments | 8,279,524 | 8,097,201 |
| Other assets | 5,511 | 5,945 |
| Total Assets | 8,869,150 | 8,725,779 |
| Due to Prairie Mountain Health | 12,105 | 18,783 |
| Accounts payable | 108,481 | 19,824 |
| Grants payable | 425,810 | 535,899 |
| Deferred contributions | 2,086,736 | 2,100,687 |
| Deferred revenue | 17,920 | 10,300 |
| Total Liabilities | 2,651,052 | 2,685,493 |
| Net Assets - Unrestricted | 6,218,098 | 6,040,286 |
| | 8,869,150 | 8,725,779 |

Summarized Statement of Operations and Changes in Net Assets For the year ended March 31

| | 2017 | 2018 |
|-----------------------------------------------------------|-----------|-----------|
| Revenue | | |
| Bequests | 37,494 | 5,220 |
| Investment income | 280,803 | 263,793 |
| Unrealized gain (loss) on investments | 114,775 | (172,500) |
| Special events | 12,445 | 15,825 |
| Amortization of deferred revenue | 868,831 | 976,514 |
| | 1,314,348 | 1,088,852 |
| Expenses | | |
| Grants | 1,059,965 | 1,103,124 |
| Salaries, wages and other benefits | 85,336 | 92,889 |
| Administration and other expenses | 69,629 | 70,651 |
| | 1,214,930 | 1,266,664 |
| Excess (deficiency) of revenue over expenses for the year | 99,418 | (177,812) |
| Unrestricted Net Assets, beginning of year | 6,118,680 | 6,218,098 |
| Unrestricted Net assets, end of year | 6,218,098 | 6,040,286 |

MNP

Committees of the Board

The Foundation is so very grateful to the Board and community members who serve on our Committees and meet on a regular basis throughout the year. The Foundation's outcomes are the result of the hard work by these dedicated individuals.

Finance

The Finance Committee assists the Board in fulfilling their responsibilities of financial governance:

| | | | |
|----------------------|------------|----------------|--------------|
| Jamie Thomas (Chair) | Linda Noto | Peggy Turnbull | Val Rochelle |
|----------------------|------------|----------------|--------------|

Governance

The Governance Committee reviews and develops policy and Bylaw to ensure relevancy and appropriateness:

| | | | |
|--------------------|------------|-------------|----------------|
| Andrea Epp (Chair) | Linda Noto | Liz Roberts | Peggy Turnbull |
| Kathy Ward | | | |

Grants

The Grants Committee is tasked with grant disbursement within the annual application process:

| | | | |
|----------------------|-----------------|----------------|-------------|
| Jamie Thomas (Chair) | Joanne Campbell | Linda Noto | Liz Roberts |
| Val Rochelle | Jenn Shields | Peggy Turnbull | |

Gala

This community-based Committee is responsible for our annual signature event:

| | | | |
|------------------------|--------------------------|--------------|--------------|
| Barb Webber (Co-Chair) | Brett Kennedy (Co-Chair) | Kyla Beattie | Danika Dinko |
| Dr. Carina Kaiser | Kelly Lumbard | Nikki Maduke | Sally Mott |
| Cheryl Nelson | Dr. Savitri Ramaya | Jenn Shields | Jill Stewart |
| Dr. Kelby Treloar | | | |

Fundraising

The Fundraising Committee plans, develops, implements, and evaluates fundraising events and initiatives:

| | | | |
|------------------------|---------------|------------------|----------------|
| Peggy Turnbull (Chair) | Tricia Fisher | Melanie Gordon | Maggie Ireland |
| Linda Kawa | Scott Kirk | Janice Meadows | Linda Noto |
| Stacie Popien | Jenn Shields | Janet Twerdoclib | Kim Wallis |
| Kathy Ward | | | |

Our Campaigns

Each year, the Foundation hosts two Campaigns - the Spring Campaign and our Tree of Lights Campaign. Supporters receive our newsletters where we share what has been happening in the Foundation and have the opportunity to choose to continue their support through this Campaign donation process.

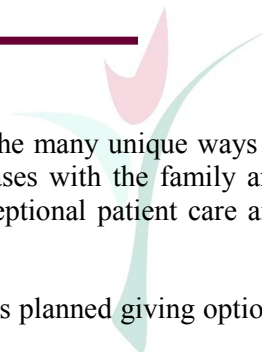
Donors can now direct their Campaign donations toward carefully selected pieces of equipment chosen from the BRHC's Wish List. We are thrilled to share that we were able to purchase all the items put forward with this year's Campaigns!! These items included a fluoroscope stretcher and blood/fluid warmer (ICU), a blanker warmer (Endoscopy Unit), a weight/height scale and full sized refrigerator for breast milk (Maternal/Child Areas).

A big thank you to everyone who supported our 2017/2018 Campaigns.

Bequest and Tributes

This year we received close to \$300,000 in bequest donations. This type of giving is one of the many unique ways to donate and leave a lasting legacy in our community. We also worked on tribute gift purchases with the family and friends of two physicians who passed away during the year. These physicians provided exceptional patient care and equipment was carefully chosen to honor their contributions.

The Foundation is honored to have the privilege to work with individuals and groups to discuss planned giving options and equipment needs.



Third Party Events and Donations

It is an honor to be the “charity of choice” when individuals, groups, organizations, businesses, schools, etc., choose the Foundation as the recipient of their fundraising efforts. The groups shown below provide a glimpse into the outstanding support we receive from our community of donors and supporters in this fiscal year.

Thank you to everyone who supported the Foundation by planning a third party event and to all who supported these initiatives.

*Top (L-R):
Riverview Curling Club
Kiwanis Club of Brandon
Assiniboine Inc.
Matt Calvert Charity Shootout*



*Middle (L-R):
Nifty Needlers
Brandon Wheat King Jersey
Auction
Peace by Piece Quilters
UCT - Travo Bingo*



*Bottom (L-R):
Waves of Hope
IODE Diamond Jubilee
Pinkest Owl Golf Tournament*



With Sincere Appreciation...

Thanks to the generosity of our donors and our grant process, the Foundation was able to fund \$993,032 in 2017/2018 for equipment purchases and program support including:

Anesthesia drug & supply cart (7)
Assiniboine entrance furniture
Axillary thermometer (3)
Bariatric wheelchair
Bassinet (3)
Blanket warmer (4)
Blood pressure monitor
Cancer patient support funding
Chairs
Chest cart for chest tube insertions
Easy Stand Evolve Stander
Epidural positioning device (2)
Eye chart projector
Fetal monitor
Fleece for baby blankets
Fluoroscope stretcher (2)
Furniture for Look Good Program
Furniture for Western MB Cancer Centre
Auto Tymp hearing screener
High definition telescope (6)
High flow oxygen unit
Hover mat
Hyper-hypothermia system
Ice machine (2)
Maxi move mobile lifter w/accessories (2)
Motorized bariatric stretcher

Music to My Ears program funding
Nitrous oxide machine (9)
Nustep equipment
Palliative Care baskets
Palliative Care furniture
PDG Stellar wheelchair (2)
Physiological monitor
Portable ceiling lift & cart & reacher (5)
Portable screening odometer (4)
Portable ultrasound cardiac probe
Portable ultrasound machine
QUBE portable monitor
Recliner chair (8)
Scientec Zeta scale
Seating for Dialysis Unit wait room
Sit/stand patient lift (3)
Sleep chairs (2)
SPIN
Sunrise tilt wheelchair (2)
Television with wall bracket/mount (14)
Temporal thermometer (2)
Waterless milk warmer (4)
Waverly Glen transportable patient lift
Weight/height scale
Wheeled commode chair (6)



Our Events

Annual Gala Dinner & Dance

The 27th Annual Gala Dinner event was held on September 29. This signature event continues to be a resounding success thanks to the dedication of the community-based Gala Committee. The *Sold-Out* crowd of Gala-goers enjoyed a champagne reception, gourmet meal, prizes, silent and live auctions, the “Unlock the Box” fundraiser, table raffle, a dessert buffet, and dancing to the music of the Ron Paley Band.

Proceeds in the amount of \$73,633 were used to purchase an infant ventilator and waterless milk warmers with IV poles for the Maternal/Child areas, a hyper-hypothermia system for the Emergency Department, and a physiological monitor for the Dialysis Unit.

A huge thank you to the Gala Committee and everyone who supported and attended Gala 2017.



Gala 2017 Committee (L-R back): Cheryl Nelson, Brett Kennedy (Co-chair), Kyla Beattie, Dr. Carina Kaiser, Dr. Savitri Ramaya (L-R front): Jill Stewart, Dr. Kelby Treloar, Barb Webber (Co-chair), Kelly Lumbard, Danika Dinko, Nikki Maduke and Jenn Shields

Pancake Breakfast & Tree of Lights



Once again, our Annual Pancake Breakfast, held December 1, 2017, was a huge success. Breakfast was served by the Crocus Plains Culinary Arts students to the 340 in attendance and festive entertainment was provided by the lovely voices of the Crocus Plains Girls' Choir.

The annual “Tree of Lights” fundraiser is a wonderful and heartfelt way to remember and memorialize a loved one, or to honour someone special. Personalized tree tags are placed on the “Tribute Tree” located in the atrium of the hospital. Following the breakfast, the Trees of Lights in the traffic loop are illuminated as donations are received.



Thank you so very much to everyone who supported the 2017 Pancake Breakfast and Tree of Lights Campaign as well our many sponsors, decorators, and volunteers who continue to make this festive event so successful. We can't do what we do without you!

WestJet Raffles



Thanks to the tremendous support the Foundation receives from WestJet, we were able to hold two raffles this year - “Holiday Around the World” and “Come Fly With Us”. These return trips for two (2) anywhere WestJet flies are amazing fundraisers for the Foundation.

(L) Linda Noto, Board Chair, presents winner Mark Graceffo of Winnipeg with his “Holiday Around the World” raffle prize. The draw was made in the BRHC atrium at 2:00 pm on December 21st.

Allan Meadows of Forrest (R) the lucky winner of our “Come Fly With Us” raffle, is shown receiving his prize from Foundation Executive Director Cindy Buizer. On May 5, 2017, Peggy Turnbull, Foundation Vice-Chair, made the draw at the Victoria Inn for the return flight for two anywhere WestJet flies. Combined these two draws raised over \$16,200.00 for the purchase of equipment for the Maternal/Child areas.

WestJet has been an outstanding Foundation supporter with their Gifts of Flight since arriving in Brandon in 2013.

Thank you everyone who supported WestJet Raffles 2017/2018!



